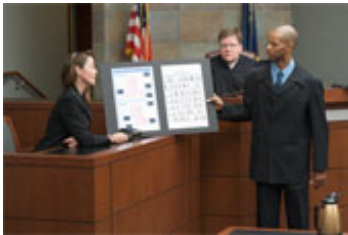


Co-Sponsored by

**UNION COUNTY  
BAR ASSOCIATION**

Place:  
Middlesex County Courthouse  
56 Paterson Street  
Courtroom 201  
New Brunswick

Time: 1:30 p.m. - 4:30 p.m.



Member Tuition:  
\$80 per class  
\$240 for series

Non-Member Tuition:  
\$160 per class  
\$480 for series



To RSVP online go to:  
[www.mcbalaw.com](http://www.mcbalaw.com)

# 2019 Trial Practice Skills Development Series

February 6th | March 6th | April 3rd | May 1st

Panelists include:

Judges:	Trial Lawyers:
Hon. Alberto Rivas, AJSC	Craig Aronow, Esq.
Hon. Jamie D. Happas, PJ, Civil	Bina Desai, Esq.
Hon. Michael Cresitello, Jr., JSC, Civil	William Fetky, Esq.
Hon. Colleen M. Flynn, JSC, Criminal	Alyssa Gambarella, Esq.
	John Gorman, Esq.
	Robert Kenny, Esq.
	Edward Kole, Esq.
	Adam Rothenberg, Esq.
	George Shamy, Jr., Esq.
	Will Shih, Esq.
	William Waldron, Esq.

## Wednesday, February 6, 2019

- Pre-Trial Trial Prep: Intake through Discovery
  - Developing a theory and theme to drive discovery
  - Identifying witnesses other than the parties at intake
  - Thinking about evidentiary foundations during discovery
  - Considering motions in limine and required discovery to avoid/support
- Trial Prep
  - Getting organized in cases with less paper
  - Getting organized in cases with more paper
  - Trial binders/Technology
  - Start with your closing
  - Telling your client's story through witnesses and documents

## Wednesday, March 6, 2019

- Day One of Trial
  - Pretrial Conference
  - Pretrial Motions/Motions in Limine
  - Picking a jury – the process, use of open-ended questions, overview of mandatory *voir dire*
- Opening Statements
  - Concepts/theories/applicable rules and case law
- Direct Examination
  - Key concepts in direct
  - Direct of Plaintiff (experienced attorney and participant)
  - Direct of Defendant
  - Direct of police officer
  - Direct of Fact Witnesses used to prove case

## Wednesday, April 3, 2019

- Cross Examination
  - Theory and concepts
  - Rules governing cross examination
  - Case law governing cross examination
  - Cross examination of the lay witness
  - Cross examination of a plaintiff
  - Cross examination of a defendant
- Closing argument
  - Concepts and theory
  - Rules and case law
  - Use of demonstratives
  - The golden rule
  - Staying in bounds—pushing the envelope v. mistrial

## Wednesday, May 1, 2019

- Experts
  - The Rules of Evidence governing experts
  - Case law overview governing experts
  - Setting up trial testimony with a discovery deposition
  - Doing your homework—prepping for cross
  - 104 hearings
  - Qualifying an expert in New Jersey state court v. federal court
  - Direct examination of an expert
  - Cross examination of an expert

*Each program has been approved by the BCLE of the Supreme Court of NJ for 3.5 hours of total CLE credit, including 3.5 hours of credit towards civil trial certification. (Approved CLE Courses in NJ are Recognized for CLE Credit in NY.)*

### MCBA Trial Skills CLE Seminar Series - Feb 6/Mar 6/Apr 3/May 1, 2019

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I am registering as:

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Entire Series

February 6th

March 6th

April 3rd

May 1st

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Cost: \$80 per class/\$240 per series for MCBA/UCBA Members; and \$160 per class/\$480 per series for Non-Members. Make checks payable to "MCBA" and mail registration form to: Middlesex County Bar Association; 87 Bayard Street, New Brunswick, NJ 08901. To reserve by phone call (732) 828-3433, by fax send completed form to (732) 828-5862 or send to [jcowles@mcbalaw.com](mailto:jcowles@mcbalaw.com).